

**TRACK RECORD OF THE PUBLIC ISSUES MANAGED BY THE MERCHANT BANKER IN THE LAST 3 FINANCIAL YEARS**

**Name of the Issue:**

**ICICI Securities Limited**

**1. Type of Issue (IPO/FPO)**

IPO

**2. Issue Size (Rs. Cr)**

INR 3,480.12

**3. Grade of issue along with name of the rating agency**

**Name**

NA

**Grade**

NA

**4. Subscription Level (Number of times)**

0.9807 times (excluding Anchor Investor Portion) after removing multiple and duplicate bids and technical rejection cases from the Bid Book

Source – Minutes of Basis of Allotment dated March 28, 2018

**5. QIB Holding (as a % of outstanding capital) as disclosed to stock exchanges**

<b>Particulars</b>	<b>Percentage</b>
(i) allotment in the issue	17.39%*
(ii) at the end of the 1st Quarter immediately after the listing of the issue**	15.80%
(iii) at the end of 1st FY (March 31, 2019)***	15.23%
(iv) at the end of 2nd FY (March 31, 2020)^	NA
(v) at the end of 3rd FY (March 31, 2021)^	NA

\* As a % of Total Paid up Share Capital

\*\*Shareholding Pattern filed with Stock Exchange for the quarter ended June 30, 2018 represents holding of "Institutions" category.

\*\*\* Shareholding Pattern filed with Stock Exchange for the financial year ended March 31, 2019 represents holding of "Institutions" category.

(^)^ QIB Holding not disclosed as reporting for relevant period / fiscal years has not been completed

## 6. Financials of the issuer (as per the annual financial results submitted to stock exchanges)

### Consolidated

(Rs in Crores)

Parameters	1st FY (March 31, 2019)**	2nd FY (March 31, 2020)*	3rd FY (March 31, 2021)*
Income from operations	1704.57	N.A.	N.A.
Net Profit for the period	490.73	N.A.	N.A.
Paid-up equity share capital	161.07	N.A.	N.A.
Reserves excluding revaluation reserves	886.20	N.A.	N.A.

\* Financials not disclosed as reporting for the relevant fiscal years has not been completed.

\*\* Source-Audited financial results as submitted to the Stock Exchange for the financial year ended March 31, 2019

### Standalone

(Rs in Crores)

Parameters	1st FY (March 31, 2019)**	2nd FY (March 31, 2020)*	3rd FY (March 31, 2021)*
Income from operations	1704.20	N.A.	N.A.
Net Profit for the period	486.92	N.A.	N.A.
Paid-up equity share capital	161.07	N.A.	N.A.
Reserves excluding revaluation reserves	873.34	N.A.	N.A.

\* Financials not disclosed as reporting for the relevant fiscal years has not been completed.

\*\* Source-Audited financial results as submitted to the Stock Exchange for the financial year ended March 31, 2019

## 7. Trading Status in the scrip of the issuer

Company's Equity Shares are listed on both the BSE Limited and the National Stock Exchange of India Limited.

Particulars	Status
(i) at the end of 1st FY (March 31, 2019)^	Frequently Traded
(ii) at the end of 2nd FY (March 31, 2020)*	N.A.
(iii) at the end of 3rd FY (March 31, 2021)*	N.A.

\* Trading status not disclosed as reporting for the relevant fiscal years has not been completed

^Source-NSE

## 8. Change in Directors of issuer from the disclosures in the offer document

Particulars	Name of the Director	Appointed / Resigned
(i) at the end of 1st FY (March 31, 2019)	Ms. Chanda Kochhar	Resigned as Director w.e.f October 05, 2018
	Ms. Vishakha Mulye	Resigned as Director w.e.f October 05, 2018

	Mr. Anup Bagchi	Appointed as Non-Executive Additional Director w.e.f October 11, 2018
	Mr. Pramod Rao	Appointed as Non-Executive Additional Director w.e.f October 11, 2018
	Mr. Vinod Kumar Dhall	Appointed as the Chairman of the Board of Directors w.e.f October 19, 2018
(ii) at the end of 2nd FY (March 31, 2020)*#	Ms. Shilpa Kumar	Resigned as Managing Director & CEO and also Director of the Company w.e.f May 06, 2019
	Mr. Vijay Chandok	Appointed as an Additional Director and as Managing Director & CEO of the Company w.e.f May 07, 2019
(iii) at the end of 3rd FY (March 31, 2021)*	N.A.	N.A.

*\*Changes in directors not disclosed as reporting for relevant fiscal years has not been completed*

*#However, till January 27, 2020 of the current Financial Year, above changes have taken place in the Board.*

#### **9. Status of implementation of project/ commencement of commercial production**

- (i) **As disclosed in the offer document: NA**
- (ii) **Actual implementation: NA**
- (iii) **Reasons for delay in implementation, if any: NA**

*\*Not applicable, as the Offer was only an Offer for Sale by Selling Shareholder*

#### **10. Status of utilization of issue proceeds**

- (i) **As disclosed in the offer document: NA**
- (ii) **Actual utilization: NA**
- (iii) **Reasons for deviation, if any: NA**

*\*Not applicable, as the Offer was only an Offer for Sale by Selling Shareholder*

**11. Comments of monitoring agency, if applicable**

(a) Comments on use of funds	<b>Not Applicable</b>
(b) Comments on deviation, if any, in the use of proceeds of the issue from the objects stated in the offer document	
(c) Any other reservations expressed by the monitoring agency about the end use of funds	

*\*Not applicable, as the Offer was only an Offer for Sale by Selling Shareholder*

**12. Pricing Data**

**Issue Price (Rs.): 520 per Equity Share**  
**Designated Stock Exchange: NSE**  
**Listing Date: April 4, 2018**

Price parameters	At close of listing day (i.e. April 4, 2018)	At close of 30th calendar day from listing day (i.e May 04, 2018)	At close of 90th calendar day from listing day (i.e July 03, 2018)	As at the end of 1st FY after the listing of the issue (March 31, 2019)**		
				Closing price	High (during the FY)	Low (during the FY)
Market Price on Designated Stock Exchange (NSE)	445.10	369.70	319.10	242.00	463.00	188.00
Nifty	10,128.40	10618.25	10699.90	11623.90	11760.20	10004.55
Sectoral Index	NA	NA	NA	NA	NA	NA

Price parameters	As at the end of 2nd FY after the listing of the issue (March 31, 2020)*			As at the end of 3rd FY after the listing of the issue (March 31, 2021)*		
	Closing price	High (during the FY)	Low (during the FY)	Closing price	High (during the FY)	Low (during the FY)
Market Price on Designated Stock Exchange (NSE)	NA	NA	NA	NA	NA	NA
Nifty	NA	NA	NA	NA	NA	NA
Sectoral Index	NA	NA	NA	NA	NA	NA

Source: NSE website

\* Pricing Data not disclosed as reporting for the relevant fiscal years has not been completed

\*\*31st March, 2019 being a Sunday and 31st March, 2019 being a Saturday, figures of March 29, 2019 have been considered.

13. **Basis for Issue Price (Source of accounting ratios of peer group and industry average may be indicated; Source of the accounting ratios may generally be the same, however in case of different sources, reasons for the same may be indicated)**

Accounting ratio		As disclosed in the Prospectus dated March 26, 2018 <sup>(1)(3)</sup>	At the end of 1st FY (March 31, 2019) <sup>(5)</sup>	At the end of 2nd FY (March 31, 2020) <sup>(2)</sup>	At the end of 3rd FY (March 31, 2021) <sup>(2)</sup>
EPS	<b>Issuer:</b>	--	--	--	--
	Standalone (Basic)	10.48	15.12	N.A	N.A
	Standalone (Diluted)	10.48	15.11	N.A	N.A
	Consolidated (Basic)	10.51	15.23	N.A	N.A
	Consolidated (Diluted)	10.51	15.23	N.A	N.A
	Peer Group :	--	--	--	--
	Industry Avg:	N.A	N.A	N.A	N.A
P/E	<b>Issuer:</b>	--	--	--	--
	Standalone (Basic)	49.6	16.01	N.A	N.A
	Standalone (Diluted)	49.6	16.01	N.A	N.A
	Consolidated (Basic)	49.5	15.89	N.A	N.A
	Consolidated (Diluted)	49.5	15.89	N.A	N.A
	Peer Group:	--	--	--	--
	Industry Composite:	N.A	N.A	N.A	N.A
RoNW (%)	<b>Issuer:</b>	--	--	--	--
	Standalone	77.12%	47.07%	N.A	N.A
	Consolidated	77.47%	46.86%	N.A	N.A
	Peer Group:	--	--	--	--
	Industry Composite:	N.A	N.A	N.A	N.A

NAV	Issuer:	--	--	--	--
	Standalone	15.00	32.11	N.A	N.A
	Consolidated	14.99	32.51	N.A	N.A
	Peer Group:	--	--	--	--
	Industry Avg:	N.A	N.A	N.A	N.A

**Notes:**

- (1) Prospectus dated March 26, 2018
- (2) Not disclosed as the reporting for the relevant fiscal years has not been completed.
- (3) All financials are for the financial year ending March 31, 2017
- (4) None of the listed companies in India are engaged in our line of business
- (5) Audited Financial Results for the financial year ended March 31, 2019

**14. Any other material information**

Particulars	Date
The Company has informed the Exchange that Ministry of Corporate Affairs has updated the Corporate Identity Number (CIN) of the Company from U67120MH1995PLC086241 to L67120MH1995PLC086241 pursuant to listing of equity shares of the Company on National Stock Exchange of India Limited and BSE Limited.	02-May-2018
ICICI Securities Limited has paid Rs. 28,68,750 to SEBI towards settlement amount under SEBI (Settlement Proceedings) Regulations, 2018. The same was in relation to a settlement application submitted to SEBI in the matter of two trading accounts that were opened at ICICI Securities Limited in January 2007 and July 2008 by account holders by misrepresenting their identities.	28-Nov-2019
Change in the name of Registrar and Share Transfer Agent from Karvy Fintech Private Limited to KFin Technologies Private Limited	09-Dec-2019
Postal Ballot notice - Enhancement of the existing limit under Section 186 of the Companies Act, 2013	20-Jan-2020

Source- Stock Exchange Filings

All the above information has been updated till January 27, 2020 unless indicated otherwise